

ATI Advisory areas of specialty include the following:

- **Expanding services to broader community.** ATI advises senior living and nursing facility operators on opportunities to expand revenue opportunities. We identify the market needs, the organizational capabilities, where/how to invest or partner, and the operational plan needed to launch. Plan may include new service lines that reach people in their homes or serve non-residents onsite, particularly health and wellness programming.
- **Primary care and care management.** ATI advises senior living and nursing facility operators on opportunities to meet increasing resident needs for preventative health and wellness, primary care and care management services. We identify operational and organizational needs and challenges, seek out partnership opportunities that are a good match for organization and market, facilitate partnership (e.g., negotiation on terms, contract review), and the operational plan.
- **Medicare Advantage and/or value-based care strategy.** ATI advises senior living and nursing facility operators on opportunities to drive value and revenue back into their organization through value-based care arrangements and Medicare Advantage contracts.
- **Strategy for nursing home assets.** ATI advises nursing facility operators on options for enhancing asset performance or selling/repositioning buildings.